



Exclusive Savings4Members offer:

SAVE
7¢
/gallon* for 7 months

With the ExxonMobil Fleet card program you can:

- Save money with ongoing rebates, 5¢ per gallon after the promotional period.**
- Manage your fuel use
- Set purchase restrictions
- Enjoy broad acceptance
- Save time with online tools
- Reduce unwanted spending

ExxonMobil Business Fleet

continue to
save 5¢ /gal**
after promotional period ends!
no set up, monthly or annual fees

ExxonMobil Fleet National

accepted at over
90%
of all U.S. retail fueling locations

For more information or to apply, please contact your sales representative.

SAVINGS4MEMBERS
POWERED BY BizUnitē

Exxon™ Mobil™

* New accounts only. Valid at participating Exxon- and Mobil-branded stations. The promotional period begins on the date your account is approved. Rebates earned will be credited directly to your account(s). Promotional offer valid for applications received by January 31, 2018.

** Rebates are not applied at time of purchase — they will appear as an account credit on the same billing statement as your monthly purchases. Rebates issued if payment is made in accordance with the terms of the ExxonMobil Fleet Charge Account Agreement, eligible only for members of Savings4Members. No set up, monthly or annual fees. Late-payment, over credit limit and other transaction fees may apply, refer to program terms and conditions for all applicable fees. The Exxon and Mobil Logos are trademarks or registered trademarks of Exxon Mobil Corporation or one of its subsidiaries. The ExxonMobil Business Fleet & Fleet National cards are issued by WEX Bank.

The ExxonMobil Fleet Card Program

Whether your business is large or small, it's your business to control your costs.



With the ExxonMobil Fleet Card Program, you can:

Save money with valuable rebates and **get the benefits of Synergy fuel technology** when you fuel at Exxon and Mobil locations.

Reduce monthly fuel usage — with automatic pump shut-off capabilities

Potentially **reduce unwanted spending** through purchase restrictions you create and the ability to monitor all driver purchases and vehicle efficiencies

Reduce administrative time by eliminating the need to collect paper receipts and expense reports

Enjoy enhanced security with on-site driver ID verification

See driver spending habits that may be costing you money with downloadable reports

Manage your account online in real time: set purchase restrictions, update card and driver information, pay your invoice and more

Avoid late fees with pay-by-phone services if a last-minute payment becomes necessary

Request tax-exempt reporting and billing

For more information or to apply contact your sales representative.



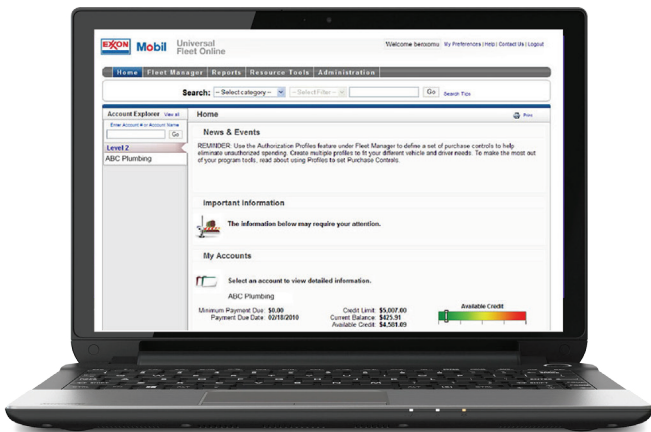
SAVE UP TO 6¢

Gallons purchased per billing period	Rebate per gallon
<500	1.0¢
500-3999	3.0¢
4000-6999	4.0¢
7000-9999	5.0¢
10000+	6.0¢

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Account Management Tools



Manage your entire fleet online

ExxonMobil Online is a cutting-edge web-based tool that provides you access to view and manage every detail of your fleet card program. We created the site to put information at your fingertips 24/7 so you can take action as needed.

Profile manager

The profile manager allows you to establish purchase control profiles for individuals, groups of drivers, vehicles and more. Set rules for how the card can be used, how often and when. Add spend limits for fuel, service, parts and general merchandise. Your rules will be embedded in the respective cards – if a transaction exceeds your limits, the system will decline the purchase. You set the control limits. We enforce them.

Expense management tools

ExxonMobil Online makes it easy to manage your fleet spend in one central place. Set up profiles, billing and reporting functions, limits and restrictions. Add custom fields and assign codes, such as General Ledger (GL). Run queries on purchase transactions, vehicles and drivers.



Fleet SmartHub

Mobile Management

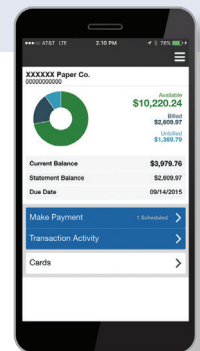
Designed specifically for fleet managers, **SmartHub** improves productivity by accessing key features on the go, and gives you the versatility to work wherever, whenever with simplicity.

Pay your bill: View and make payments instantly, right from your phone or tablet, so you can avoid late fees or last-minute trips to the office to pay the bills.

Monitor your credit: Don't let yourself or your drivers get stranded with cards that stopped working. Keep track of your credit balance at all times so you never risk going over your limit.

Manage cards: Activate, reissue and terminate cards in seconds. Activate cards as needed to avoid fueling disruptions, or instantly terminate cards if they are lost or stolen.

Review purchases: Stay on top of what your drivers are buying. Detect fraud and abuse as they happen so you can take action.



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The ExxonMobil Online Reporting



Our Online Management tool offers a suite of reporting capabilities. Our specialized fleet management reports give you the power to save money, cut administrative costs and comply with tax regulations and more.

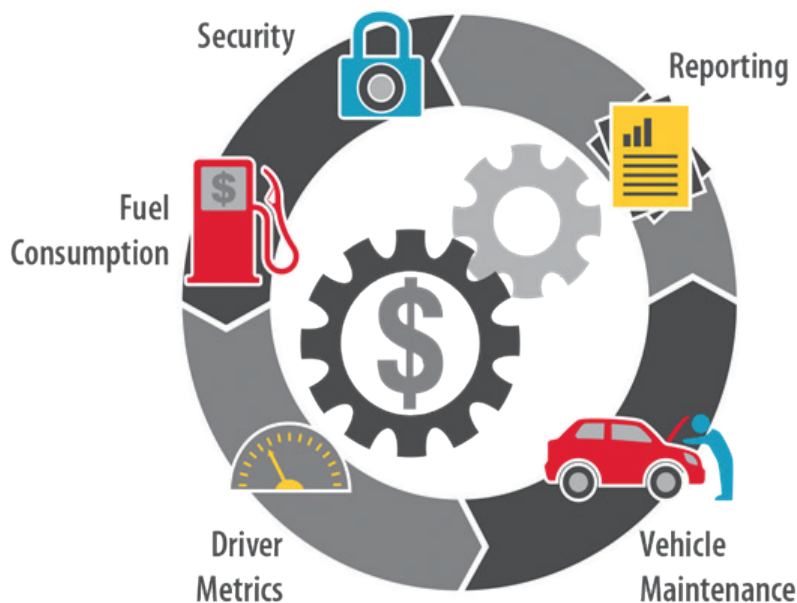
Standard and custom reports:

Purchase Activity Report (PAR) — Compile information on all fueling and maintenance purchases made with the ExxonMobil Fleet card — for hundreds of vehicles or just a few.

Premium Custom Reports — Select your criteria to generate ad hoc, real-time reports: Exception, Transaction Summary and Transaction Deal Reports. Export these reports directly into your own spreadsheet to easily analyze and share data.

Summary Reports — Use our Financial Summary, Site Summary and Exception Summary Reports to manage your vehicle-related expenses and plan your fleet budget.

Tax Exemption Reports — For qualified tax-exempt fleets, monthly report packages provide tax information at both the transaction and summary level, and will include all tax exemptions that can be applied to your account under our program.



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Fleet Products Report

Description of report features

- 1. Transactions:** Transaction dates and times to make sure your drivers are making purchases only when they're driving your company vehicles.
- 2. Fuel:** Track gallons purchased and fuel costs to keep on top of your fuel budget.
- 3. Service:** Review details of service and maintenance purchases.
- 4. Non-Fuel:** Review the details of non-fuel and service purchases to find potential problems.
- 5. Drivers:** Check driver names to see who's making purchases.
- 6. Mileage:** Track miles per gallon and cost per mile to monitor each vehicle's fuel efficiency.
- 7. Totals:** See, at a glance, the year-to-date total for each card. You can also set this figure to correspond with your company's fiscal year schedule.

Exxon Mobil

Fleet Products Report

ACCOUNT NUMBER: 23-466-789-1 FLEET NAME: ABC Company

STATEMENT PERIOD: APR-24-2010 TO MAY-23-2010
 PARENT ACCOUNT NO: 123-456-789-0
 ACCOUNT NO: 123-456-789-1

DELIVER TO:
 ABC Company
 123 Main Street
 Anytown, USA 00000

TRANS DATE	TRANS TIME	SITE ADDRESS	TICKET NUMBER	TRANS CODE	PRCD	UNITS	FUEL	SERVICE	NON-FUEL	GROSS AMOUNT	DRIVER/PROMPT	ODOMETER/PROMPT	COST/UNIT	EXC CODES	
APR-25	15:11	183 Cambridge Rd, Woburn MA	TG9521	OP,TP	UNL	32.16	61.80								
APR-28	15:48	647 Lowell St, Lexington MA	SR59783	JR,TP	UNL	24.53	67.92			51.60	PREV ODOM	34,084			
APR-28	15:27	647 Lowell St, Lexington MA	SX85016	JR,TP	UNL	4.39	17.69			67.92	A. Miller	35,203	2.766	TU	
MAY-10	10:38	23 Pleasant St, Woburn MA	SR48107	JR,TP	UNL	31.69	88.70			17.69	A. Miller	35,356	2.760	TU	
MAY-19	10:39	27 Lexington St, Belmont MA	TX49081	OR,TP	LNH	4.17	12.17			88.70	A. Miller	36,116	2.790	TU	
Period Dollars, Gallons, Avg PPG							88.94	248.28							
YTD-Calendar Dollars, Gallon, Avg PPG							639.56	1,491.34	2.68	6.14	248.28		2,132	2.809	
Period Avg MPG, Avg Cost/Mile							23.97	0.52			1,691.34		8,629	2.784	
CARD 0002															
APR-30	16:04	663 W. Central St, Franklin MA	RC38780	JR,TP	UNL	20.85	68.86								
MAY-01	09:07	685 Lafayette Rd, Hampton NH	DR17401	JR,TP	UNL	18.00	55.22			58.86	B. Brown	12,338	2.810	TU	
MAY-05	11:47	23 Pleasant St, Woburn MA	UC50112	JR,TP	UNL	16.07	47.50			55.22	B. Brown	13,454	2.796	TU	
MAY-17	16:32	647 Lowell St, Lexington MA	EX66978	OR,TP	UNL	17.00	48.73			47.50	B. Brown	14,352	2.766	TU	
Period Dollars, Gallons, Avg PPG							76.33	216.31							
YTD-Calendar Dollars, Gallon, Avg PPG							267.20	741.75	8.00		216.31		1,956	2.794	
Period Avg MPG, Avg Cost/Mile							25.99	0.51			749.75		7,824	2.776	

TRANSACTION CODES:
 OP = Outdoor Payment Terminal
 TP = Speedway
 IP = Indoor Payment Terminal

EXCEPTION CODES:
 FD = Fuel TransDay
 SD = Service TransDay
 RD = Fuel Cost/Trans
 SC = Service Cost/Trans

TU = Fuel Unit/Trans
 BU = Fuel Unit/Billing Cycle
 DV = Days not Allowed

ST = Purchase Start Time
 BT = Purchase End Time
 MT = Manual Trans

PR = Allowed Products
 SR = Allowed State/Promote
 CU = Max PPG

A. Statement period: The range of dates for the transactions appearing on this report.

B. Account number: The card number that appears embossed on your credit cards.

C. Customer delivery information: The customer name and address where your reports will be mailed.

D. Card number: The number embossed on each card.

E. Previous odometer reading: The last odometer reading recorded for a vehicle during the previous billing cycle.

F. Transaction date: Captured at the point of sale.

G. Transaction time: Captured at the point of sale.

H. Site address: The physical address where the purchase was made.

I. Ticket number: Transaction number captured at the point of sale.

J. Transaction code: Identifies the type of payment. View legend code at the bottom.

K. Product: Identifies the product type captured at the point of sale so you can see the grade of fuel or type of service your drivers are buying.

L. Units: Number of gallons or parts/services purchased.

M. Fuel, Service and Non-Fuel amounts: Total dollar amount for each category.

N. Gross amount: The total dollar value of entire transaction.

O. Driver Name/Prompt: Tells you who made a purchase or records your customized prompt information.

P. Odometer/Prompt: Reports the odometer reading recorded by the driver at the time of purchase. Records your customized prompt information.

Q. Cost per unit: Calculates the fuel price per gallon.

R. Exception codes: Identifies up to 16 unusual purchases. Helps point out possible misuse of or non-compliance with company purchasing policies. View the legend at the bottom of the Fleet Products Report for an explanation of codes.

S. Period Subtotal: The current total information for each card in the current billing period, including average price per gallon.

T. Year-to-date card total: YTD total for each card, including average price per gallon. You can also set this figure to correspond with your company's fiscal year schedule.

U. Mileage averages: Calculates the period average miles per gallon and cost per mile based on odometer readings at the time of purchase.

Rewards and Benefits



Plenti rewards program for drivers

Now you can reward your drivers at no cost to you. Exxon and Mobil are exclusive fuel partners with Plenti, a rewards program that lets drivers earn points in one place and use them at another, all with a single card. Plus, Plenti encourages drivers to choose the stations that help you maximize your rebate.



Plenti is a rewards program. Participation is subject to the Plenti Terms and Conditions. You must fully enroll to become a member and use points. You can enroll at exxon.com/plenti or mobil.com/plenti. Points have no monetary value and expire after 2 years. Participating partners and offers are subject to change without notice and are subject to geographic availability, location, exclusions and additional terms. All rights reserved. **For more info, visit exxon.com/plenti**

Introducing Synergy™ gasoline

- Contains 7 key ingredients
- Engineered to help improve gas mileage*
- Developed in the same ExxonMobil research labs as our F1 race fuels
- Available at nearly 11,000 Exxon- or Mobil-branded stations nationwide



*Fuel economy improvement is based on Synergy-branded gasoline compared to gasoline meeting minimum U.S. government standards. Actual benefits will vary based on factors such as vehicle type, driving style and gasoline previously used. Exxon, Mobil and Synergy are trademarks or registered trademarks of ExxonMobil Corporation or one of its subsidiaries. **Learn more at exxon.com**

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Convenience

Exxon Mobil™

Fleet National

Acceptance at more than 90% of all U.S. fuel sites, including:



Card acceptance is subject to independent owner/operator participation and subject to change without notice.

AC & T	Grow Mark	PRIDE
Aviation	Halley's	Pure
Bell Gas	Handy Andy's	Oik N EZ
Bigfoot	Huck's	Quality Oil
Capital City	ICO	Quik Mart
Carousel	Ideal	Robinson Oil
Certified	Inter City	Rotten Robbie
City Garage	Johnson & Dixon	Royal Farms
Cogos	Kenyon	Rutters
Crystal Flash	King Soopers	Rymes 24
Cumberland Farms	Koch	SC Fuels
D & D Oil	Kramer	Smokers Express
Dairy Mart	Krause	Sprint Mart
Depot	Kwik Pantry	Stewart's Shops
Drivers Traveler	Lil Champ	Taylor Foods
Dynamic Mart	Lucky Stop	TCI
Economy	M & H	Thorntons
Eddins Walcher	Mac's Stores	TOTAL
Enmark	McClure Oil	Town & Country
Express Stop	MFA Oil	Trade Mart
Family Express	Mr. Cut Rate	Trade Oil
Farstad	Multi Serv	Tripar Oil
Fauser Oil	NAPA	US Oil
FFP	Novus	USCO
Flash Foods	NU-Way	Valley Dairy
Food Chief	Oasis	Weigel's
Fuel Mart	O'Connor	Wesco
Gas America	OK Petroleum	Williams Travel
Giant	Pantry	Xtra Fuels
Git-n-Go	Petro King	Zip Mart
Global	Petro Stop	

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